



MEDIA RELEASE

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Next Dimension named IBM's 2010 Partner of the Year

London ON - Ingram's VentureTech Network (VTN) has named Next Dimension as IBM's 2010 Partner of the Year for the second year in a row.

Next Dimension, Southwestern Ontario's largest independent IT service provider, achieved 200% year over year IBM revenue growth from 2008 to 2009, which was one of the factors in the award selection process. IBM Partners must also maintain a number of certifications both in the technical and sales categories. Next Dimension maintains a number of key skills across the areas of products and solutions which have given them the designation of Premier Partner status, the highest designation a company can earn.

"The winners of IBM Business Partner Awards raise the bar for business excellence, collaboration, a commitment to deep skills and a focus on innovation," said Shannon O'Connor, Director of Business Partners and Mid-Market Canada. Roy Rivers, Business Unit Executive for Business Partner and Mid Market Sales Canada, believes Next Dimension is a model for other business partners by the way they lead technology based solutions to solve business problems, "they don't just sell hardware".

In 2009, Next Dimension was one of only two Canadian IBM business partners to become a Certified IBM BladeCenter and Storage Solution Center. This allows them to showcase and demonstrate blade and storage solutions, and to assist clients in deploying these products in their own IT environments. The Blade and Storage Solution Centers are located at their Windsor office at 3290 Jefferson Blvd as well as the London office, 111 Waterloo Street, Suite 101.

If you're looking to learn more about Next Dimension and IBM Solutions, call 519.945.2032 or toll free 1.800.461.0585 or email info@ndinc.ca.

About Next Dimension

Founded in 1997, Next Dimension is the provider of choice for clients looking to maximize/optimize the return on their IT investment. As the area's largest IT services company, Next Dimension has built its reputation on a heritage of delivery excellence, industry knowledge, and a strong technical infrastructure which is largely a reflection on the quality and expertise of its people.

For more information please contact
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